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About AirSage

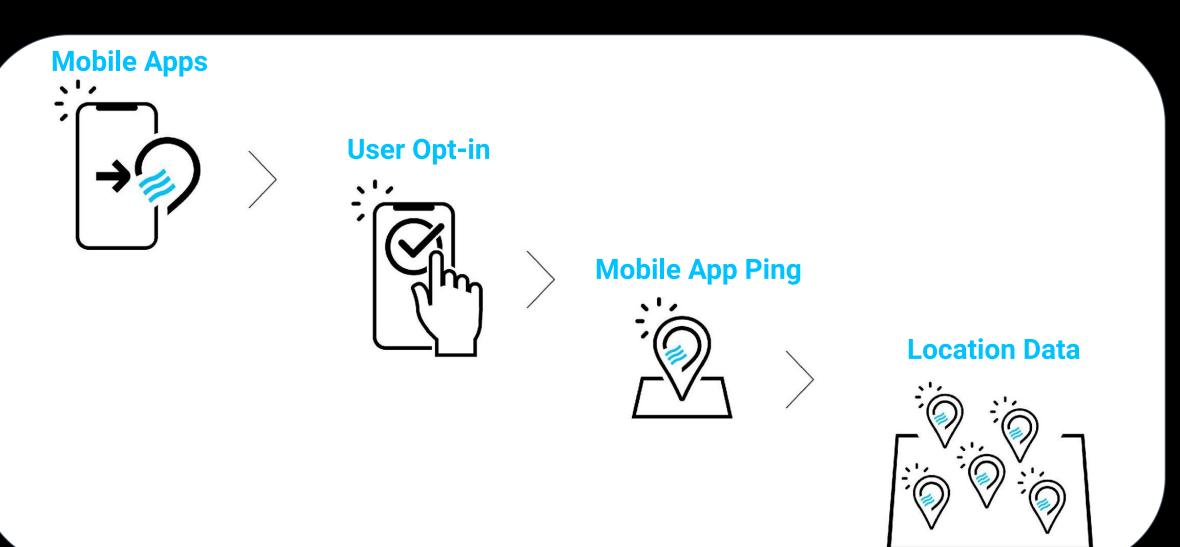
- The Location Data Pioneer
- Founded 20+ years ago
 - 2000: Began with Wireless Carrier data
 - 2012: Began working with Connected
 Vehicle (CV) Data
 - 2017: Transitioned to GPS data from Location Based Services (LBS) (i.e. mobile phone apps)
- What differentiates us?
 - We are not a Black Box provider.
 No synthetic input. No modeled output.



Data Sources

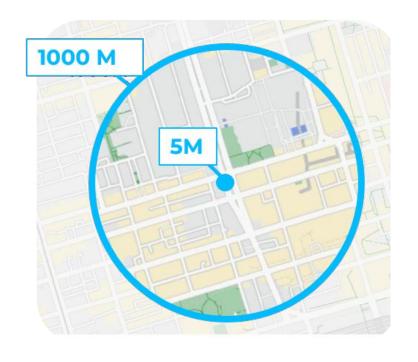


Data Sources - Mobile Devices





Data Sources - Mobile Devices



Mobile App Ping



Wireless Carrier Ping





Data Sources - Connected Vehicles

- GPS coordinates and associated attributes of connected vehicle movement (speed, heading, timestamp)
- Anonymized vehicle IDs to protect personally identifiable information
- Reporting rate between 3 to 15 seconds
- Available in near real-time (NRT) with a latency of <60 seconds in most cases
- Sourced from Original Equipment Manufacturers (OEMs), Fleets, and Telematics Service Providers (TSPs)





Data Sources - Connected Vehicles

Raw Waypoint Attributes

- Vehicle ID
- Epoch time
- GPS coordinates (lat/lon)
- Heading
- Speed

```
vehicle_id,time__epoch,latitude,longitude,heading__angle,speed__value↓
e0f6970118475f3d8366d71b6ee56f0c,1650467155126,33.8244926,-84.3564529,257.48,0.0↓
27940edfa00a5b238ef101fde7fbf7a5,1650502391486,33.97528076171875,-84.09214782714844,189.52,0.e0f6970118475f3d8366d71b6ee56f0c,1650459901764,33.812461299999995,-84.3739969,13.15,""↓
27940edfa00a5b238ef101fde7fbf7a5,1650456146319,33.9757484,-84.0922757,15.55,""↓
e0f6970118475f3d8366d71b6ee56f0c,1650485702273,33.7175799,-84.3980194,210.97,120.7005↓
e0f6970118475f3d8366d71b6ee56f0c,1650459421768,33.812461299999995,-84.3739969,13.15,""↓
e0f6970118475f3d8366d71b6ee56f0c,1650485180206,33.7741714,-84.38310849999999,185.58,0.0↓
```



Data Sources Overview

	Movement Captured	Location Accuracy	Sampling Rate	Full Trip O-D	Full Trip Trajectory	Persistent Identifier
Mobile Device (LBS)	People	High	Variable	Yes	No	Yes
Connected Vehicle (CV)	Vehicles	High	Very High	Yes	Yes	No

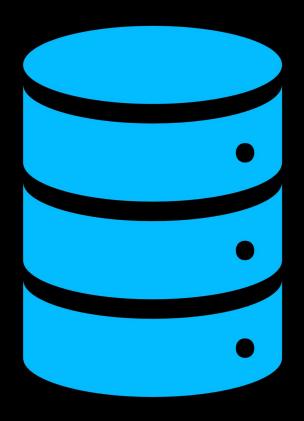


O-D + Waypoint



AirSage's model development stack:

- 1. Origin-Destination Trip Matrices
- 2. CV Trip Waypoints
- 3. CV Trip Summaries





Origin-Destination Trip Matrices

What is the frequency of origins or destinations of trips between each zone by trip purpose?

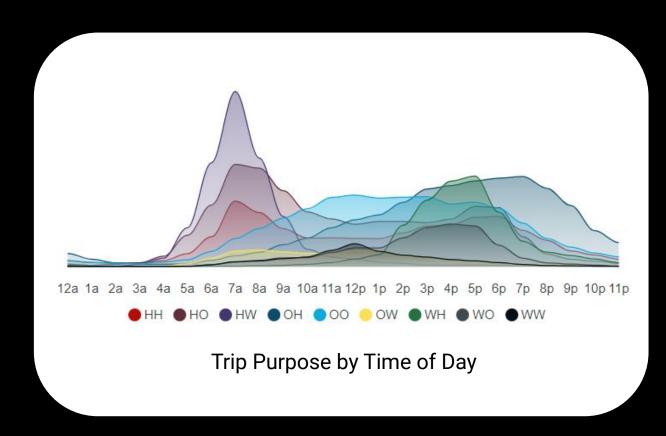
month	origin_zone desti	nation_zone	home_zone	aggregation	time_of_day	purpose	count
202203	219604	193778	219604	Mon_Tue_Wed_Thu	H07:H08	НО	23.7
202203	206934	213228	206934	Mon_Tue_Wed_Thu	H10:H11	НО	5.6
202203	206873	202006	211466	Mon_Tue_Wed_Thu	H12:H13	OW	5
202203	221975	190143	221975	Fri	H11:H12	НО	5
202203	197085	224995	190929	Mon Tue Wed Thu	H15:H16	00	10

Note: Output schema presented for demonstration purposes only



Origin-Destination Trip Matrices

- Sourced from Mobile Device (LBS) data
 - Presents person movement
 - Persistent ID to determine trip purpose
- Applicability
 - Base year model development
 - Trip generation
 - Trip distribution
 - Survey cross-validation
 - Survey fusion





Connected Vehicle (CV) Trip Waypoints

What are the actual observed route choices between Origin-Destination pairs?

trip_id	index	lat	lon	heading	speed	time	Route	Dir	FromMeasure	ToMeasure
5	555	33.509246	-112.044334	198	49	3/10/2022 9:44:02	I_83	SB	11.43	11.43
5	556	33.52381	-112.044336	198	51	3/10/2022 9:44:05	I_83	SB	11.42	11.42
5	557	33.538374	-112.044338	196	52	3/10/2022 9:44:08	I_83	SB	11.41	11.41
5	558	33.552938	-112.04434	194	54	3/10/2022 9:44:11	I_83	SB	11.36	11.36
5	559	33.567502	-112.044342	194	54	3/10/2022 9:44:14	I_83	SB	11.33	11.33

Note: Output schema presented for demonstration purposes only



Connected Vehicle (CV) Trip Waypoints

- Sourced from Connected Vehicle (CV) data
 - Presents vehicle movement
 - Limited insight into trip purpose
 - Visibility of full vehicle trajectory
- Applicability
 - Base year model development
 - Network assignment
 - Link level speeds
 - Congestion/delay





Connected Vehicle (CV) Trip Summaries

What are the actual observed travel times, and trip distances between Origin-Destination pairs?

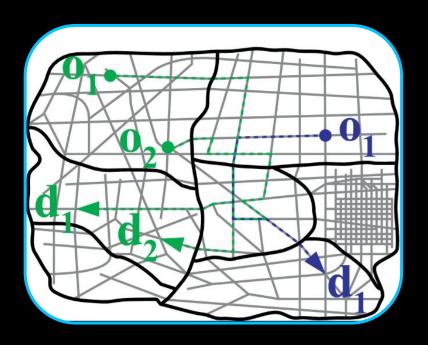
trin id	fromLat 1	fromlon	framTime	origin_zone	talat	toLon	taTima	dest zone	trin time	trip distance
trip_id	HomLat	TOTTLOTT	Hommie	origin_zone	toLat	tolon	torime	dest_zone	trip_time	trip_distance
1 3	33.46637	-112.032	3/10/2022 10:16:03	225343	33.523	-112.067	3/10/2022 10:33:33	207910	00:17:30	5.8032
2	33.53877	-112.045	3/10/2022 09:42:11	297072	33.483	-111.991	3/10/2022 09:58:34	280032	00:16:23	6.7012
3	33.48597	-111.910	3/10/2022 08:14:13	222002	33.545	-112.197	3/10/2022 08:56:33	205218	00:42:30	21.813
4	33.40944	-111.850	3/10/2022 10:01:40	171127	33.505	-111.915	3/10/2022 10:25:53	199219	00:24:13	11.431
5	33.29847	-111.859	3/10/2022 09:13:21	278565	33.439	-112.061	3/10/2022 09:41:33	217769	00:28:12	20.203

Note: Output schema presented for demonstration purposes only



Connected Vehicle (CV) Trip Summaries

- Sourced from Connected Vehicle (CV) data
 - Presents vehicle movement
 - Limited insight into trip purpose
 - Summary of full vehicle trips
- Applicability
 - Trip length distribution
 - Observed trip times (hr/min/sec)
 - Observed trip distance (miles)





Summary



Deliverable stack ideally-suited for **travel demand model development**



Leverage the **strengths** of each data source



Calibrate and validate
against **observations** rather
than heavily processed or
modeled output



Questions?



Turn to the most powerful Insights to Build a **Better Future**



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Thank you!

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